Go digital

And remove paper from your funding process.

If you think...	Reconsider...
"My dealers still prefer to contract on paper."	**210% growth in utilization in just 3 years[1]** "Digital contracting gets my dealership funded much faster, sometimes as fast as 30 minutes. We save on shipping charges... and it improves cash flow." – Myles Bauer, Financial Services Director, Mullers Woodfield Acura
"It's an expensive investment."	Dealertrack's digital contracting paths for lenders vary in scope to suit your strategy and deliver your best ROI.
"My paper contracting process is just as fast."	Accurate and complete contract packages reduce recontracting and power funding as fast as the same day – which dealers love.

1 Dealertrack contracting data comparison, Jan 1, 2020 - March 31, 2023

Fund as fast as the same day with Dealertrack Digital Contracting.

Receive complete, accurate funding packages from dealers the first time — every time.

Here's how and why:

- Front-end validation and lender verifications enable dealers to submit complete and accurate contracts.
- The funding checklist builds dynamically to ensure all required documents are accounted for.
- Flexible signing options allow customers to sign remotely or at the dealership.
- Ability to "snap, sign and upload" trailing documents – inserting eSignatures where needed – allows dealers to digitally submit complete funding packages.
- Document categorization within the loan origination system optimizes lenders' review process.

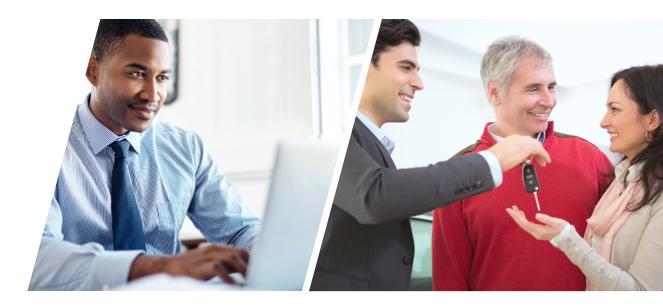**Streamline your operations and build that fast funding reputation with your dealers.**

Schedule your 1:1 consultation with a Lender Solutions Expert today. | 866.868.5900 | dealertrack.com

A lot can happen in a day.

Let funding your dealers be one of them.

Why Dealertrack Digital Contracting matters:

Verify

Errors caught before submission

- Front-end validation highlights mistakes during contract data entry.
- Final verification flags errors and/or missed signatures for correction, minimizing recontracting risk.

Live funding checklist

- Customized list of required documents builds as the deal is finalized, ensuring a complete funding package ready for approval.

Sign

Any document eSignable

- Ready Sign enables dealers to insert digital signature fields within ancillary documents/forms as needed.

Remote Signing adds convenience

- Create the ideal signing experience for buyers and dealers by allowing signing to take place remotely or at the dealership.

Flexible signing options

- Remote signing enables the consumer to choose signing on their preferred device: iPad®, Android tablet or mobile phone.

Submit

Point-of-Sale Capture

- Dealers use their tablet[2] to take high quality images of stips and other ancillary documents.

Local File Upload

- Dealers upload scanned documents and email files up to 4MB from their computer.

Aftermarket Contracts

- Included as part of the digital funding package.

Trailing Document Support

- Dealers may upload and send additional documents after initial submission.

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2 Compatible with most 9" or larger devices, including iPads®, Androids and touchscreen tablets. Not all device types supported.